

## MANAGEMENT BIOGRAPHIES

Agora AltX's management team averages 25 years of relevant business background and experience. The managing directors have extensive experience with start-up companies, specifically in the fields of financial technology (Fintech), real estate development, capital investment, investment tax management, and SaaS business modeling, amongst others. This team is knowledgeable and experienced in data science, software development, project management, entrepreneurship, marketing within regulated industries, managing rapidly growing product companies and the innovative development of blockchain and artificial intelligent applications.

### **Nico R. Willis (Co-Founder & Managing Director)**

Nico Willis is the Founder, President, and CEO of NetWorth Services, Inc. Bringing more than 20 years of experience in the financial services industry to NetWorth, Mr. Willis served in various executive management positions for several financial institutions, including Prudential Securities, UBS Paine Weber, and Piper Jaffray, where he managed hundreds of millions of dollars in assets.

Nico Willis began his career as a financial advisor for a prominent investment firm. Within a few years, he quickly advanced through the ranks and served in several executive positions for two large firms. Through his own professional experiences in dealing with the challenges of calculated cost basis for his clients, Willis determined that there was a strong demand for an automated product that could easily provide his clients with this information. In collaboration with a software engineer, Willis developed the infrastructure of Netbasis, which included the methodology and coding of the application. In 2000, Mr. Willis hired a legal firm to write and submit a provisional patent as well as file the appropriate copyright in order to protect its intellectual property.

In both concept and execution, Netbasis was the first product to ever automatically and accurately calculate cost basis, which has garnered the Company and Nico recognition in the industry and with the IRS. <sup>[L]</sup><sub>[SEP]</sub>Mr. Willis also authored *Death of the American Investor and the Emergence of the New Global eShareholder* and has appeared on FOX News and numerous radio talk shows, as well as has been quoted in major publications, like WSJ, Forbes, the New York Times, and USA Today as a subject matter expert. Mr. Willis also co-created and co-hosted a radio talk show called "The Wall Street Hour," which featured financial news, related topics, and influential guests.

### **Kyle Walker (Co-Founder & Managing Director)**

Kyle is co-founder and CEO of NewGen Worldwide, LLC ([newgenww.com](http://newgenww.com)) and its subsidiaries Green Card Fund, LLC and NewGen Advisory, LLC. In addition to his diverse responsibilities as CEO, Kyle's primary focus is the development and implementation of capital raising solutions both domestically and internationally, and identifying attractive investment opportunities.



Green Card Fund ([greencardfund.com](http://greencardfund.com)) is a United States Citizenship and Immigration Service (USCIS) designated EB-5 Regional Center authorized to raise foreign capital for domestic development projects. GCF's investor's help fund projects in communities of need and create jobs for U.S. workers. To date, the company's projects have contributed over \$125 million in foreign direct investment, immigration benefits to over 250 families, and over 2,500 new healthcare, education, museum, hospitality, and construction jobs in Arizona and Washington, DC.

NewGen Advisory ([newgenadv.com](http://newgenadv.com)) is a full service commercial real estate brokerage firm that specializes in hospitality assets. NewGen Advisory has offices in Arizona, California, New Mexico, Texas and Ohio.

Kyle earned a BA in Interdisciplinary Studies from Arizona State University with a focus in Business and Urban Planning. Kyle serves as a member of the board of directors of Invest in USA (IIUSA), the national EB-5 trade association. In this board role Kyle is actively involved in the work on legislative reform and permanent reauthorization of the EB-5 program. Additionally, Kyle is the founding President of Opportunity Zone Association of America, a national trade association for the Opportunity Zone industry. Kyle lives in Washington, DC with his wife and regularly travels to Phoenix, AZ where he was born and raised.

### **Matthew Smailey (Chief Architect)**

Matthew Smailey has served in the specialized fields of data architecture and code/API development for the past 10 years as well as in network systems & engineering for the past 8 years. His professional experience includes serving as Systems Architect and Senior Developer for Law Cent, where he established a reputation for reducing data center operating costs by over 90% while greatly increasing performance and reliability by migrating primary infrastructure to Amazon Web Services (AWS) cloud environment. At Law Cent, Mr. Smailey was also successful in constructing and deploying extensively featured and heavily used legal case and document management suites for large-scale national consumer advocacy networks.

Mr. Smailey experience also includes API design and interface for Monster Marketing, a payment processing company in the UK. Matthew's professional strength lies in his ability to greatly improve data performance, usability and reliability within a cloud infrastructural scheme and across multiple SaaS platforms.

As Chief Architect, Matthew will harness his skill sets to provide Agora AltX the vision and leadership in formation of the Pathchain™ blockchain structure and its hybrid graph and relational database environment utilizing NWS graph ID technology within an AWS cloud environment. Mathew is also responsible for the diverse communication channels of data transmission and interface capabilities within the *NetWorth* product by utilizing API and OFX protocols.